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**ANNUAL AUDITED REPORT  
FORM X-17A-5  
PART III**

SEC FILE NUMBER
8-35008

SECURITIES AND EXCHANGE COMMISSION  
**RECEIVED**

FACING PAGE

Information Required of Brokers and Dealers Pursuant to Section 17 of the  
Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

JAN 30 2003

REPORT FOR THE PERIOD BEGINNING 12/01/01 AND ENDING 11/30/02  
MM/DD/YY MM/DD/YY

**DIVISION OF MARKET REGULATION**

**A. REGISTRANT IDENTIFICATION**

NAME OF BROKER - DEALER:

Bear, Stearns & Co. Inc. ~~and subsidiaries~~

OFFICIAL USE ONLY
FIRM ID. NO.

ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)

383 Madison Avenue

(No. and Street)

New York

New York

10179

(City)

(State)

(Zip Code)

NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT

Ms. Cheryl M. Kallem

(212) 272-2000

(Area Code - Telephone Number)

**B. ACCOUNTANT IDENTIFICATION**

INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report\*

Deloitte & Touche LLP

(Name - if individual, state last, first, middle name)

Two World Financial Center

New York

New York

10281-1414

(Address)

(City)

(State)

(Zip Code)

CHECK ONE:

- ☒ Certified Public Accountant  
☐ Public Accountant  
☐ Accountant not resident in United States or any of its possessions.

**PROCESSED**

FEB 25 2003

THOMSON  
FINANCIAL

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\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See section 240.17a-5(e)(2).

SECURITIES AND EXCHANGE COMMISSION  
RECEIVED

JAN 30 2003

DIVISION OF MARKET REGULATION

**BEAR, STEARNS & CO. INC.  
AND SUBSIDIARIES  
(SEC I.D. No. 8-35008)**

**Consolidated Statement of Financial Condition  
and Unconsolidated Supplemental Schedules  
and Independent Auditors' Report  
and Supplemental Report on Internal Control  
November 30, 2002**

Filed pursuant to Rule 17a-5(e)(3) under the Securities  
Exchange Act of 1934 and Regulation 1.10(g) under the  
Commodity Exchange Act as a PUBLIC DOCUMENT.

Deloitte & Touche LLP  
Two World Financial Center  
New York, New York 10281-1414

Tel: (212) 436-2000  
Fax: (212) 436-5000  
www.us.deloitte.com

**Deloitte  
& Touche**

## **INDEPENDENT AUDITORS' REPORT**

To the Board of Directors and Stockholder of  
Bear, Stearns & Co. Inc.:

We have audited the accompanying consolidated statement of financial condition of Bear, Stearns & Co. Inc. and subsidiaries (the "Company") as of November 30, 2002, that you are filing pursuant to Rule 17a-5 under the Securities Exchange Act of 1934 and Regulation 1.16 under the Commodity Exchange Act. This financial statement is the responsibility of the Company's management. Our responsibility is to express an opinion on this financial statement based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statement is free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statement. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, such consolidated statement of financial condition presents fairly, in all material respects, the financial position of the Company at November 30, 2002, in conformity with accounting principles generally accepted in the United States of America.

Our audit was conducted for the purpose of forming an opinion on the basic consolidated statement of financial condition taken as a whole. The unconsolidated supplemental schedules on pages 15, 16 and 17 are presented for the purpose of additional analysis and are not a required part of the basic consolidated statement of financial condition, but are supplementary information required by regulations under the Commodity Exchange Act. These schedules are the responsibility of the Company's management. Such schedules have been subjected to the auditing procedures applied in our audit of the basic consolidated financial statement and, in our opinion, are fairly stated in all material respects when considered in relation to the basic consolidated financial statement taken as a whole.

*Deloitte & Touche LLP*

January 15, 2003

# BEAR, STEARNS & CO. INC. AND SUBSIDIARIES

## CONSOLIDATED STATEMENT OF FINANCIAL CONDITION

NOVEMBER 30, 2002

(in thousands, except share data)

### ASSETS

Cash and cash equivalents	\$ 4,896,551
Cash and securities deposited with clearing organizations or segregated in compliance with federal regulations	6,875,084
Securities purchased under agreements to resell	36,738,953
Securities borrowed	52,855,722
Securities received as collateral	5,669,811
Receivables:	
Customers	14,255,848
Brokers, dealers and others	1,440,752
Interest and dividends	100,680
Financial instruments owned, at fair value:	
Pledged as collateral	20,185,616
Not pledged as collateral	7,249,032
Other assets	291,780
TOTAL ASSETS	<u>\$ 150,559,829</u>

### LIABILITIES AND STOCKHOLDER'S EQUITY

Short-term borrowings	\$ 10,349,388
Securities sold under agreements to repurchase	44,699,330
Securities loaned	6,354,888
Obligation to return securities received as collateral	5,669,811
Payables:	
Customers	58,100,617
Brokers, dealers and others	1,462,266
Interest and dividends	192,688
Financial instruments sold, but not yet purchased, at fair value	15,246,427
Accrued employee compensation and benefits	1,053,071
Other liabilities and accrued expenses	466,901
	<u>143,595,387</u>
Commitments and contingencies (Note 12)	
Subordinated liabilities	<u>3,260,000</u>
Stockholder's Equity	
Preferred stock, \$1.00 par value (Adjustable Rate Cumulative Preferred Stock, Series A, \$500,000 liquidation preference); 1,000 shares authorized; 300 shares issued	150,000
Adjustable Rate Cumulative Preferred Stock, Series A, held in treasury, at cost (151 shares)	(61,442)
Common stock, \$1.00 par value; 1,000 shares authorized and outstanding	1
Paid-in capital	554,673
Retained earnings	3,061,210
Total Stockholder's Equity	<u>3,704,442</u>
TOTAL LIABILITIES AND STOCKHOLDER'S EQUITY	<u>\$ 150,559,829</u>

See accompanying notes.

# BEAR, STEARNS & CO. INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED STATEMENT OF FINANCIAL CONDITION NOVEMBER 30, 2002

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### 1. SIGNIFICANT ACCOUNTING POLICIES

*Basis of Presentation* - The consolidated statement of financial condition include the accounts of Bear, Stearns & Co. Inc. and its subsidiaries (collectively the "Company"), including Bear, Stearns Securities Corp. ("Securities Corp."). The Company is a wholly owned subsidiary of The Bear Stearns Companies Inc. (the "Parent"). All material intercompany balances have been eliminated in consolidation. For purposes of this report, an "affiliate" is defined as the Parent or a direct or indirect subsidiary of the Parent.

The Company, in its capacity as a securities broker-dealer, engages in principal and agency transactions and underwriting and investment banking activities.

The Company, through Securities Corp., provides securities and futures clearance, customer financing, securities lending and related services. Additionally, Securities Corp. acts as a clearing broker carrying and clearing (i) customer cash and margin accounts for correspondents on either a fully disclosed or omnibus basis, (ii) the proprietary trading accounts of correspondents, and (iii) the proprietary trading accounts of professional trading firms (collectively "clearing clients"). Securities Corp. also acts as clearing broker for customer and certain proprietary activities of its affiliates on either a fully disclosed or omnibus basis.

The Consolidated Statement of Financial Condition is prepared in conformity with accounting principles generally accepted in the United States of America, which require management to make estimates and assumptions, including those regarding financial instrument valuations, certain accrued liabilities and the potential outcome of litigation, that affect the related amounts reported in the Consolidated Statement of Financial Condition and accompanying notes. Actual results could differ materially from these estimates.

*Financial Instruments* - Proprietary securities, futures and other derivatives transactions are recorded on a trade date basis. Financial instruments owned and financial instruments sold, but not yet purchased, including contractual commitments arising pursuant to futures, forward and option contracts, interest rate swaps and other derivative contracts, are recorded at fair value.

Fair value is generally based on quoted market prices plus accrued interest. If quoted market prices are not available, or if liquidating the Company's position is reasonably expected to impact market prices, fair value is determined based on other relevant factors, including dealer price quotations, price activity for equivalent instruments and valuation pricing models. Valuation pricing models consider time value, yield curve and volatility factors, prepayment speeds, default rates, loss severity, current market and contractual prices for the underlying financial instruments, as well as other relevant economic measurements.

*Customer Transactions* - Customer securities transactions are recorded on a settlement date basis, which is generally three business days after trade date. Receivables from and payables to customers include amounts related to both cash and margin transactions. Securities owned by customers, including those

that collateralize margin or other similar transactions, are not reflected in the accompanying Consolidated Statement of Financial Condition.

*Collateralized Securities Transactions* - Transactions involving purchases of securities under agreements to resell ("reverse repurchase agreements") or sales of securities under agreements to repurchase ("repurchase agreements") are treated as collateralized financing transactions and are recorded at their contracted resale or repurchase amounts plus accrued interest. Reverse repurchase agreements and repurchase agreements are presented on a net-by-counterparty basis, where permitted by generally accepted accounting principles. It is the Company's general policy to take possession of securities with a market value in excess of the principal amount loaned plus the accrued interest thereon, in order to collateralize reverse repurchase agreements. Similarly, the Company is generally required to provide securities to counterparties in order to collateralize repurchase agreements. The Company's agreements with counterparties generally contain contractual provisions allowing for additional collateral to be obtained or excess collateral returned. It is the Company's policy to value collateral daily and to obtain additional collateral, or to retrieve excess collateral from counterparties, when deemed appropriate.

Securities borrowed and securities loaned are recorded based upon the amount of cash collateral advanced or received. Securities borrowed transactions facilitate the settlement process and require the Company to deposit cash, letters of credit or other collateral with the lender. With respect to securities loaned, the Company receives collateral in the form of cash or other collateral. The amount of collateral required to be deposited for securities borrowed, or received for securities loaned, is an amount generally in excess of the market value of the applicable securities borrowed or loaned. The Company monitors the market value of securities borrowed and loaned on a daily basis, with additional collateral obtained, or excess collateral retrieved, when deemed appropriate.

*Transfers and Servicing of Financial Assets and Extinguishments of Liabilities* - The Company follows Statement of Financial Accounting Standards ("SFAS") No. 140, "Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities - a Replacement of FASB Statement No. 125," to account for securitizations and other transfers of financial assets and collateral. SFAS No. 140 establishes accounting and reporting standards with a financial-components approach that focuses on control. Under this approach, financial assets or liabilities are recognized when control is established and derecognized when control has been surrendered or the liability has been extinguished. In addition, specific implementation guidelines have been established to further distinguish transfers of financial assets that are sales from transfers that are secured borrowings.

*Investment Banking and Advisory Services* - Underwriting revenues, including those from affiliates, and fees for merger and acquisition advisory services are accrued when services for the transactions are substantially completed. Transaction expenses are deferred until the related revenue is recognized.

*Translation of Foreign Currencies* - Assets and liabilities denominated in foreign currencies are translated at year-end rates of exchange.

*Income Taxes* - The Company is included in the consolidated Federal income tax return of the Parent. The provision for income taxes is computed on a separate company basis. Pursuant to an agreement with the Parent with respect to all temporary differences, primarily deferred compensation and unrealized gains or losses, the Company treats such differences as current and they are included in the intercompany payable to the Parent.

*Cash Equivalents* - The Company has defined cash equivalents as liquid investments not held for sale in the ordinary course of business with original maturities of three months or less. Cash and cash

equivalents include approximately \$4.6 billion invested in money market funds as of November 30, 2002.

*Stock-Based Compensation* - The Company participates in the stock-based compensation plans of the Parent. SFAS No. 123, "*Accounting for Stock-Based Compensation*," encourages, but does not require, companies to record compensation cost for stock-based employee compensation plans at fair value. The Company accounts for its Parent's stock-based compensation plans using the intrinsic value method prescribed by Accounting Principles Board Opinion No. 25, "*Accounting for Stock Issued to Employees*," ("APB No. 25"). Under the provisions of APB No. 25, compensation cost for stock options is measured as the excess, if any, of the quoted market price of the Parent's common stock at the date of grant over the amount an employee must pay to acquire the stock.

*New Accounting Pronouncements* - In June 2001, the Financial Accounting Standards Board ("FASB") issued SFAS No. 141, "*Business Combinations*," and SFAS No. 142, "*Goodwill and Other Intangible Assets*." SFAS No. 141 eliminates the pooling method of accounting for business combinations. It was effective for transactions occurring after June 30, 2001 and did not have a material impact on the financial position of the Company. SFAS No. 142 eliminates the amortization of goodwill and requires goodwill to be periodically tested for impairment. The Company early-adopted SFAS No. 142 on December 1, 2001 with no material impact.

In November 2002, the FASB issued Interpretation No. 45, "*Guarantors Accounting and Disclosure Requirements for Guarantees, Including Indirect Guarantees of Indebtedness of Others*," ("FIN No. 45"). FIN No. 45 requires a guarantor to recognize, at the inception of the guarantee, a liability for the fair value of the obligation undertaken in issuing the guarantee. It also provides additional guidance on the disclosure of guarantees. The recognition and measurement provisions are effective for guarantees made or modified after December 31, 2002. The disclosure provisions are effective for fiscal periods ending after December 15, 2002. In the ordinary course of business the Company has various guarantees embedded in certain of its exchange membership and clearing organization agreements which are on the same terms as other members. The Company will adopt FIN No. 45, as required in fiscal year 2003, and is currently evaluating its impact on the Consolidated Statement of Financial Condition.

In December 2002, the FASB issued SFAS No. 148, "*Accounting for Stock-Based Compensation - Transition and Disclosure*," which amends SFAS No. 123, "*Accounting for Stock-Based Compensation*." SFAS No. 148 provides alternative methods of transition for a voluntary change to fair value accounting for stock-based compensation as permitted under SFAS No. 123. It also requires prominent disclosures about the method of accounting for stock-based compensation and its effect on reported results. The Parent will adopt fair value accounting for stock-based compensation in fiscal year 2003 using the prospective method allowed in SFAS No. 148. The Parent will begin to expense the cost of issuing stock options to employees over the related vesting period commencing with stock options granted during the 2003 fiscal year. These costs will be allocated to the Company.

In January 2003, the FASB issued Interpretation No. 46, "*Consolidation of Variable Interest Entities - an interpretation of ARB No. 51*," ("FIN No. 46"). FIN No. 46 provides guidance on the consolidation of certain entities in which equity investors do not have the characteristics of a controlling financial interest or do not have sufficient equity at risk for the entity to finance its activities without additional subordinated financial support. Such entities are referred to as Variable Interest Entities or "VIEs". FIN No. 46 requires the primary beneficiary of a VIE to consolidate the entity. FIN No. 46 as it relates to existing entities is effective for fiscal periods beginning after June 15, 2003. For new entities FIN No. 46 is effective January 31, 2003. The Company will adopt FIN No. 46 as required in fiscal year 2003 and is currently evaluating its impact on the Consolidated Statement of Financial Condition.

## 2. FAIR VALUE OF FINANCIAL INSTRUMENTS

Substantially all of the Company's assets and liabilities are carried at fair value or contracted amounts which approximate fair value. Assets which are recorded at contracted amounts approximating fair value consist largely of short-term secured receivables, including reverse repurchase agreements, securities borrowed, customer receivables and certain other receivables. Similarly, the Company's short-term liabilities such as bank loans, repurchase agreements, securities loaned, customer payables and certain other payables are recorded at contracted amounts approximating fair value. These instruments generally have variable interest rates and short-term maturities, in many cases overnight, and accordingly, their fair values are not materially affected by changes in interest rates.

The carrying amount of subordinated liabilities approximated fair value based upon market rates of interest available to the Company at November 30, 2002.

## 3. FINANCIAL INSTRUMENTS

Financial instruments owned and financial instruments sold, but not yet purchased, consist of the Company's proprietary trading inventories, at fair value, as follows:

	Financial instruments owned	Financial instruments sold, but not yet purchased
	(in thousands)	
Mortgages and other mortgage-backed securities	\$ 13,926,896	\$ -
United States government and agency	5,293,114	9,372,209
Corporate debt	1,986,014	2,411,548
Corporate equity	3,951,241	1,215,061
Convertible debt	541,906	14,905
Derivative financial instruments	1,182,499	2,138,819
State and municipal	443,628	6,485
Other sovereign governments	109,350	87,400
	<u>\$ 27,434,648</u>	<u>\$ 15,246,427</u>

As of November 30, 2002, all financial instruments owned which were pledged to counterparties where the counterparty has the right, by contract or custom, to rehypothecate those securities are classified as financial instruments owned, pledged as collateral.

Financial instruments sold, but not yet purchased, represent obligations of the Company to deliver the specified financial instrument at the contracted price, and thereby, create a liability to purchase the financial instrument in the market at prevailing prices. Accordingly, these transactions result in off-balance-sheet risk as the Company's ultimate obligation to purchase financial instruments sold, but not yet purchased, may exceed the amount recognized in the Consolidated Statement of Financial Condition.



#### **4. SHORT-TERM FINANCING**

The Company meets its short-term financing needs by borrowing from the Parent and affiliates, obtaining bank loans and entering into repurchase and master-note agreements. Borrowings from the Parent, affiliates and bank loans are generally made on an unsecured basis. Repurchase agreements are collateralized principally by United States government and agency securities. Interest rates on such borrowings are generally negotiated at the time of the transactions and reflect market interest rates. At November 30, 2002, included in short-term borrowings is approximately \$7.2 billion from the Parent for which the Company was charged interest of federal funds plus 30 basis points.

Bear, Stearns & Co. Inc., along with the Parent and certain affiliates, including Securities Corp., have in place a committed Revolving Credit Facility (the "Facility") totaling approximately \$3.0 billion, with the entire amount available to Bear, Stearns & Co. Inc. and/or Securities Corp. on a secured basis. Secured borrowings can be collateralized by both investment-grade and non-investment-grade financial instruments. The Facility is up for renewal in February 2003 with all loans outstanding at that date payable no later than February 2004. The Company expects to renew such Facility upon expiration. There were no borrowings outstanding under the Facility at November 30, 2002.

At November 30, 2002, Securities Corp. had in place a \$400 million committed Revolving Credit Facility (the "Credit Facility"), which permits borrowing on a secured basis collateralized by Japanese securities. The Credit Facility came due for renewal in December 2002 and was renewed at a \$300 million committed level with substantially the same terms. There were no borrowings outstanding under the Credit Facility at November 30, 2002. The Credit Facility terminates in December 2003 with all loans outstanding at that date payable no later than December 2004.

The committed revolving credit facilities mentioned above contain various financial covenants, including the maintenance of a minimum level of net capital, as defined in the Uniform Net Capital Rule 15c3-1 (the "Net Capital Rule") under the Securities Exchange Act of 1934. At November 30, 2002, the Company was in compliance with all such financial covenants.

#### **5. COLLATERALIZED SECURITIES TRANSACTIONS AND SECURITIZATIONS**

The Company enters into secured borrowing or lending agreements to obtain collateral necessary to effect settlements, finance inventory positions, meet customer needs or re-lend as part of its dealer operations.

The Company receives collateral under reverse repurchase agreements, securities borrowing transactions, derivative transactions, customer margin loans and other secured money lending activities. In many instances, the Company is permitted to rehypothecate such securities. The Company also pledges its financial instruments owned to collateralize certain financing arrangements. These securities are recorded as financial instruments owned, pledged as collateral in the accompanying Consolidated Statement of Financial Condition.

At November 30, 2002, the Company had received securities pledged as collateral that can be repledged, delivered or otherwise used with a fair value of approximately \$205.0 billion. This collateral was generally obtained under reverse repurchase, securities borrowing or margin lending agreements. Of these securities received as collateral, securities with a fair value of approximately \$130.2 billion were delivered or repledged, generally as collateral under repurchase or securities lending agreements or to cover short sales.

In non-cash loan versus pledge securities transactions, SFAS No. 140 requires the transferor to record the collateral received on its Consolidated Statement of Financial Condition. Such transactions amounted to approximately \$5.7 billion at November 30, 2002.

The Company regularly securitizes financial assets. Interests in these securitized assets may be retained in the form of senior or subordinated securities or as residual interests. These retained interests are included in financial instruments owned and are carried at fair value. Consistent with the valuation of similar inventory, fair value is determined based upon broker-dealer price quotations and internal valuation pricing models that utilize variables such as yield curves, prepayment speeds, default rates, loss severity, interest rate volatilities and spreads. The assumptions used for the pricing variables are primarily based on observable transactions in similar securities and are often further verified by external pricing sources, when available. During the year ended November 30, 2002, the Company securitized approximately \$59.7 billion of financial assets.

The Company is an active market-maker in these securities and therefore may retain interests in assets it securitizes, predominantly highly rated or government agency backed securities. Retained interests in securitized assets, including senior and subordinated securities, primarily consist of agency mortgage-backed securities, approximated \$1.7 billion at November 30, 2002. The following are the key assumptions used in determining the fair value of these retained interests:

Weighted average life (years)	3.22
Prepayment speeds (annual rate)	0% - 61%
Interest rates	Appropriate yield curve plus a spread

Since substantially all of the retained interests are government agency securities, the Company believes that credit losses are not a significant assumption.

The following hypothetical sensitivity analysis, as of November 30, 2002, illustrates the potential change in fair value of these retained interests due to a specified change in the key valuation assumptions.

	<b>Change in Fair Value (in millions)</b>
Yield curve/ interest rates:	
50 basis point increase	\$ (27.9)
100 basis point increase	(59.1)
50 basis point decrease	21.9
100 basis point decrease	40.1
Prepayment speed:	
10% adverse change (increase in prepayment speed)	(0.7)
20% adverse change	(1.3)
10% favorable change	0.7
20% favorable change	1.7

Prepayment speeds were changed independently of other variables. The sensitivity analysis of yield curve/interest rates considers the effects of other variables, including prepayments. This table should be

viewed with caution as it does not consider the change in fair value of hedging positions which would generally offset the changes detailed in the table, nor does it consider any corrective action that the Company may take in response to changes in these conditions. The impact of hedges is not presented because hedging positions are established on a portfolio level and allocating the impact would not be practicable.

## 6. SUBORDINATED LIABILITIES

Subordinated liabilities under revolving credit agreements with the Parent consist of the following at November 30, 2002:

	<b>Amount Available</b>	<b>Amount Outstanding</b>
	(in thousands)	
Subordinated Notes under Revolving Credit Agreements with the Parent due 2003 through 2009	<u>\$ 5,280,000</u>	<u>\$ 3,260,000</u>

At November 30, 2002, Bear, Stearns & Co. Inc.'s and Securities Corp.'s outstanding subordinated liabilities are available to Bear, Stearns & Co. Inc. and Securities Corp., respectively, in computing their net capital pursuant to the Net Capital Rule.

The Company's subordinated revolving credit agreements generally require payment of interest at floating rates related to the London Interbank Offered Rate ("LIBOR"). At November 30, 2002, various interest rates were in effect ranging from 1.82% to 7.88%.

Maturities of outstanding subordinated liabilities at November 30, 2002, are as follows:

<b>Fiscal Year</b>	<b>Amount (in thousands)</b>
2003	\$ 100,000
2004	1,080,000
2005	1,200,000
2006	150,000
2007	630,000
Aggregate amount thereafter	<u>100,000</u>
	<u>\$ 3,260,000</u>

The terms of certain instruments governing indebtedness of the Company contain various financial covenants, including the maintenance of a minimum level of net capital, as defined in the Net Capital Rule. At November 30, 2002, the Company was in compliance with all such financial covenants.

## 7. REGULATORY REQUIREMENTS

Bear, Stearns & Co. Inc. and Securities Corp. ("the broker-dealers") are registered broker-dealers and futures commission merchants and, accordingly, are subject to the Net Capital Rule and the capital rules of The New York Stock Exchange, Inc., the Commodity Futures Trading Commission ("CFTC") and other principal exchanges of which the broker-dealers are members. Securities Corp. is also subject to the CFTC's minimum financial requirements, which require Securities Corp. to maintain net capital, as

defined, equal to 4% of customer funds required to be segregated pursuant to the Commodity Exchange Act, less the market value of certain commodity options, all as defined. Included in the computation of net capital of Bear, Stearns & Co. Inc. is certain excess net capital of flow-through subsidiaries. At November 30, 2002, Bear, Stearns & Co. Inc.'s net capital of approximately \$1.5 billion, which includes the net capital benefit derived from flow-through subsidiaries in the amount of \$448.2 million, exceeded the minimum regulatory net capital requirement of approximately \$45.1 million by approximately \$1.4 billion.

Securities Corp. performs the computation for assets in the proprietary accounts of its introducing brokers ("PAIB") in accordance with the customer reserve computation set forth in Rule 15c3-3 under the Securities Exchange Act of 1934, so as to enable introducing brokers to include PAIB assets as allowable assets in their net capital computations (to the extent allowable under the Net Capital Rule).

## **8. EMPLOYEE BENEFIT AND STOCK COMPENSATION PLANS**

The Company participates in the comprehensive programs and equity-based compensation plans of the Parent to provide retirement and other benefits to its employees. Such plans consist of: (i) a qualified non-contributory profit sharing plan covering substantially all employees; (ii) a nonqualified defined contribution retirement plan covering substantially all account executives; and (iii) equity-based compensation plans covering key employees which provide for grants of Capital Accumulation Plan units, restricted stock units and stock options which vest over periods of up to four and one half years.

## **9. PREFERRED STOCK**

The Company's Adjustable Rate Cumulative Preferred Stock, Series A (the "Preferred Stock"), owned by the Parent, has a liquidation preference of \$500,000 per share and is entitled to dividends, on a cumulative basis, at a rate equal to 135 basis points below the highest of the Treasury Bill Rate, the Ten Year Constant Maturity Rate or the Thirty Year Constant Maturity Rate, as defined. However, the dividend rate for any dividend period may not be less than 5.50% per annum, nor greater than 11.00% per annum. During the year, the dividend rate on the Preferred Stock was 5.50%.

The Company may redeem the Preferred Stock either in whole or part at a redemption price of \$500,000 per share plus accumulated and unpaid dividends.

## **10. MARKET AND CREDIT RISK**

The Company, in its capacity as a dealer in over-the-counter derivative financial instruments and in connection with its proprietary market-making and trading activities, enters into transactions in a variety of cash and derivative financial instruments in order to manage its exposure to market and credit risk, which includes interest rate, exchange rate, equity price and commodity price risk. A derivative is a financial contract whose value is based on underlying reference interest rates, currencies, commodities, market indices or securities. This includes futures, forward, swap or option contracts, as well as caps, floors and collars. Generally, these financial instruments represent future commitments or rights to exchange interest payment streams or currencies or to purchase or to sell other securities at specific terms at specified future dates. Option contracts provide the holder with the right, but not the obligation, to purchase or sell a financial instrument at a specific price on or before an established date or dates. These financial instruments may result in market and credit risk in excess of amounts recorded in the Consolidated Statement of Financial Condition.

### *Market Risk*

Derivative financial instruments involve varying degrees of off-balance-sheet market risk whereby changes in the level or volatility of interest rates, foreign currency exchange rates or market values of the underlying financial instruments may result in changes in the value of the financial instrument in excess of the amounts currently reflected in the Consolidated Statement of Financial Condition. The Company's exposure to market risk is influenced by a number of factors, including the relationships among and between financial instruments with off-balance-sheet risk, the Company's proprietary securities, and futures and derivatives inventories as well as the volatility and liquidity in the markets in which the financial instruments are traded. In many cases, the use of financial instruments serves to modify or offset market risk associated with other transactions and, accordingly, serves to decrease the Company's overall exposure to market risk. The Company attempts to control its exposure to market risk through the use of hedging strategies and various statistical monitoring techniques.

### *Credit Risk*

Credit risk arises from the potential inability of counterparties to perform in accordance with the terms of the contract. The Company's exposure, at any point in time, to credit risk associated with counterparty nonperformance is generally limited to the net replacement cost of over-the-counter contracts, net of the value of collateral held. Such financial instruments are reported at fair value on a net-by-counterparty basis pursuant to enforceable netting agreements. Exchange traded financial instruments, such as futures and options, generally do not give rise to significant unsecured counterparty exposure due to the firm's margin requirements, which may be greater than those prescribed by the individual exchanges. Options written generally do not give rise to counterparty credit risk since they obligate the Company (not its counterparty) to perform.

The Company has an established credit approval process in which professionals independent of the business units assess creditworthiness and set or recommend to the appropriate committee limits and terms for transactions with individual counterparties.

### *Concentration Risk*

The Company is subject to concentration risk by holding large positions or committing to hold large positions in certain types of securities, securities of a single issuer, including governments, issuers located in a particular country or geographic area or issuers engaged in a particular industry. Positions taken and commitments made by the Company, including underwritings, often involve substantial amounts and significant exposure to individual issuers and businesses, including non-investment grade issuers. At November 30, 2002, the Company's most significant concentrations are related to U.S. government and agency inventory positions. In addition, substantially all of the collateral held by the Company for reverse repurchase agreements consists of securities issued by the U.S. government and agencies. The Company seeks to limit concentration risk through the use of the systems and procedures.

## **11. CUSTOMER ACTIVITIES**

### *Customer Credit Risk*

The Company's clearance activities for both clearing clients and customers, including affiliates (collectively "customers") involve the execution, settlement and financing of customers' securities and futures transactions. Customers' securities activities are transacted on either a cash or margin basis, while customers' futures transactions are generally transacted on a margin basis subject to exchange regulations.

In connection with the customer clearance activities, the Company executes and clears customers' transactions involving the sale of borrowed securities ("short sales") and the writing of option contracts. These transactions may expose the Company to loss in the event that customers are unable to fulfill their contractual obligations and customers' margin deposits are insufficient to fully cover their losses. In the event customers fail to satisfy their obligations, the Company may be required to purchase or sell financial instruments at prevailing market prices in order to fulfill the customers' obligations.

The Company seeks to control the risks associated with its customers' activities by requiring customers to maintain margin collateral in compliance with various regulatory and internal guidelines. The Company monitors required margin levels daily and, pursuant to such guidelines, may require customers to deposit additional cash or collateral, or to reduce positions, when deemed necessary. The Company also establishes credit limits for customers engaged in futures activities and monitors credit compliance daily. Additionally, with respect to the Company's correspondent clearing activities, introducing correspondent firms guarantee the contractual obligations of their customers. Further, the Company seeks to reduce credit risk by entering into netting agreements with customers, which permit receivables and payables with such customers to be offset in the event of a customer default.

In connection with the Company's customer financing and securities settlement activities, the Company may pledge customers' securities collateral to satisfy exchange margin deposit requirements or to support various secured financing sources such as bank loans, securities loaned and repurchase agreements in accordance with applicable regulations. In the event counterparties are unable to meet their contractual obligations to return customers' securities pledged as collateral, the Company may be exposed to the risk of acquiring the securities at prevailing market prices in order to satisfy its obligations to such customers. The Company seeks to control this risk by monitoring the market value of securities pledged on a daily basis and by requiring adjustments of collateral levels in the event of excess market exposure. Moreover, the Company establishes credit limits for such activities and monitors credit compliance daily. At November 30, 2002, the market value of customers' securities pledged under such secured financing transactions approximated the amounts due.

#### *Concentrations of Credit Risk*

The Company is engaged in providing securities processing services to a diverse group of individual and institutional investors, including affiliates. A substantial portion of the Company's transactions are executed with, or made on behalf of, institutional investors, including other brokers and dealers, commercial banks, insurance companies, pension plans, mutual funds, hedge funds and other financial institutions. The Company's exposure to credit risk, associated with the nonperformance of customers in fulfilling their contractual obligations pursuant to securities and futures transactions, can be directly impacted by volatile or illiquid trading markets which may impair customers' ability to satisfy their obligations to the Company. The Company attempts to minimize credit risk associated with these activities by monitoring customers' credit exposure and collateral values on a daily basis and requiring, when deemed necessary, additional collateral to be deposited with or returned to the Company.

A significant portion of the Company's securities processing activities includes clearing transactions for hedge funds, specialists, market-makers, risk arbitrageurs, and other professional traders, including affiliates. Due to the nature of their operations, which may include significant levels of margin activity, short selling and option writing, the Company may have significant credit exposure should these customers be unable to meet their commitments. In addition, the Company may be subject to concentration risk through providing margin to these customers holding large positions in certain types of securities, securities of a single issuer, including sovereign governments, issuers located in a particular country or geographic area or issuers engaged in a particular industry, where the Company receives such large positions as collateral. The Company seeks to control these risks by monitoring

margin collateral levels on a daily basis for compliance with both regulatory and internal guidelines. Additional collateral is obtained when necessary. To further control these risks, the Company has developed computerized risk control systems which analyze the customers' sensitivity to major market movements. The Company will require customers to deposit additional margin collateral, or to reduce positions, if it is determined that customers' activities may be subject to above-normal market risk.

The Company acts as a clearing broker for substantially all of the customer and proprietary securities and futures activities of its affiliates on either a fully disclosed or omnibus basis. Such activities are conducted on either a cash or margin basis. The Company requires its affiliates to maintain margin collateral in compliance with various regulatory guidelines. The Company monitors required margin levels daily and requests additional collateral when deemed appropriate.

## 12. COMMITMENTS AND CONTINGENCIES

*Leases* - The Company occupies office space under leases which expire at various dates through 2011, as well as utilizing office space under an arrangement with its affiliates. At November 30, 2002, future minimum aggregate annual rentals payable under noncancelable leases (net of subleases aggregating \$5.8 million) for which the Company is a party to signed leases, are as follows:

<b>Fiscal Year</b>	<b>Amount (in thousands)</b>
2003	16,478
2004	17,445
2005	14,382
2006	13,915
2007	13,956
Aggregate amount thereafter	30,320

The various leases contain provisions for periodic escalations. In addition to these direct leases quantified in the table above, the Company has entered into an agreement with its Parent and other affiliates whereby the cost of space utilized by the Company is allocated to it. This agreement excludes office space relating to the Parent's arrangement with respect to the 383 Madison Avenue, New York City location (see additional disclosure in the Related Party Activities footnote).

*Letters of Credit and Securities Borrowed* - At November 30, 2002, the Company was contingently liable for letters of credit of \$2.6 billion, of which \$1.6 billion were unsecured. Letters of credit approximating \$2.2 billion were used as collateral for securities borrowed with a market value of \$2.2 billion and the remaining letters of credit were used primarily for satisfying margin deposits at option and futures exchanges.

*Litigation* - In the normal course of business, the Company has been named as a defendant in various lawsuits which involve claims for substantial amounts.

Included among these is an action that was originally filed in the United States District Court for the Southern District of New York by Henryk de Kwiatkowski, a former customer of Bear, Stearns & Co. Inc. During the year, the United States Court of Appeals for the second circuit overturned a district court decision that upheld a jury verdict awarding Henryk de Kwiatkowski, approximately \$163.8 million in damages and interest in May 2000. The Court of Appeals reversed the lower court's ruling against Bear Stearns. On December 5, 2002, the Second Circuit denied plaintiff's motions for reargument and rehearing of this decision.

Also, the Company is involved in investigations and proceedings by governmental agencies and self-regulatory organizations. Included among these is an industry-wide investigation by the US Securities and Exchange Commission ("SEC"), the National Association of Securities Dealers, The New York Stock Exchange and several state attorney generals' offices of certain research and initial public offering practices of major brokerage firms, including Bear, Stearns & Co. Inc. Bear, Stearns & Co. Inc. is cooperating fully with the investigation. On December 20, 2002, these regulatory agencies announced an agreement in principle, subject to approval of the governing bodies of these regulatory and/or governmental authorities, including the SEC, with ten brokerage firms, including Bear, Stearns & Co. Inc., to resolve the investigation concerning research practices. The agreement requires, among other things, that Bear, Stearns & Co. Inc. pay \$80 million in penalties, restitution and money for investor education.

Although the ultimate outcome of the various matters cannot be ascertained at this time, it is the opinion of management, after consultation with counsel, that the resolution of the foregoing matters will not have a material adverse effect on the financial condition of the Company, taken as a whole.

*Other Commitments* - At November 30, 2002, the Company had other commitments of approximately \$1.5 billion, including commitments to purchase new issues of securities for underwriting activities aggregating \$1.3 billion.

### **13. RELATED PARTY ACTIVITIES**

*Clearance Activities* - At November 30, 2002, the Company's clearance activities have resulted in payables to affiliates of \$5.7 billion included within customer payables and a fully collateralized receivable from an affiliate of \$210.4 million included within customer receivables.

*Collateralized Securities Transactions* - The Company enters into reverse repurchase transactions and repurchase transactions with affiliates. Balances at November 30, 2002 relating to such reverse repurchase transactions and repurchase transactions totaled \$7.0 billion and \$7.8 billion, respectively.

The Company enters into securities borrowed and securities loaned transactions with affiliates. Balances at November 30, 2002 relating to such securities borrowed and securities loaned transactions totaled \$729.8 million and \$719.1 million, respectively.

*Futures Activities* - The Company clears certain futures transactions through affiliates. The net receivable balance relating to such transactions totaled \$5.6 million at November 30, 2002, and is included in receivables from brokers, dealers and others.

*Financing Activities* - In the ordinary course of business, the Company obtains a significant amount of its short-term financing from the Parent and provides collateralized short-term financing to affiliated companies. Interest rates on such financings are generally based on the federal funds rate.

*Facilities and Fixed Assets* - The Parent provides the Company with the use of certain facilities and fixed assets for which the Parent charges the Company a fee.

Additionally, the Parent and an affiliate are party to a lease arrangement with respect to an office tower at 383 Madison Avenue, New York City ("383 Madison"), which was developed and built as the Parent's worldwide headquarters. The Company has an agreement permitting occupancy of 383 Madison.

\* \* \* \* \*



# BEAR, STEARNS & CO. INC.

(Parent Company Only)

## UNCONSOLIDATED COMPUTATION OF NET CAPITAL FOR BROKERS AND DEALERS PURSUANT TO RULE 15c3-1 UNDER THE SECURITIES EXCHANGE ACT OF 1934 NOVEMBER 30, 2002 (in thousands)

### NET CAPITAL:

Total stockholder's equity	\$3,704,442
Other (deductions) or allowable credits	10,106
Subordinated liabilities	<u>1,700,000</u>

Total capital and allowable subordinated liabilities 5,414,548

### Deductions and/or charges:

#### Nonallowable assets:

Investment in and receivables from flow-through subsidiaries	\$1,421,193
Securities and other investments not readily marketable	1,265,487
Deficits on reverse repurchase agreements	247,718
Nonallowable accounts receivable	77,783
Prepaid expenses	75,673
Loans and advances	29,040
Underwriting fees receivable	24,942
Exchange memberships	22,620
Corporate finance fees receivable	13,317
Investment in and receivables from non flow-through subsidiaries	2,138
Other	<u>9,051</u>
	<u>3,188,962</u>

Flow-through benefit - certain excess net capital of flow-through subsidiaries	(448,170)
Commodity futures contracts and spot commodities	
proprietary capital charges	27,424
Other deductions	<u>168,324</u>
	<u>(252,422)</u>
	<u>2,936,540</u>

Net capital before haircuts on securities positions 2,478,008

#### Haircuts on securities:

Contractual securities commitments	45,049
Trading and investment securities:	
Bankers' acceptances, certificates of deposit and commercial paper	10
U.S. and Canadian government obligations	177,189
State and municipal government obligations	28,085
Corporate obligations	308,743
Stocks and warrants	237,268
Options	144,467
Arbitrage	26,169
Undue concentration	14,620
Other - excess shorts	<u>39,968</u>
	<u>1,021,568</u>

Net capital \$1,456,440

## BEAR, STEARNS & CO. INC.

(Parent Company Only)

### UNCONSOLIDATED COMPUTATION OF NET CAPITAL FOR BROKERS AND DEALERS PURSUANT TO RULE 15c3-1 UNDER THE SECURITIES EXCHANGE ACT OF 1934 NOVEMBER 30, 2002 (in thousands)

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Net capital	<u>\$ 1,456,440</u>
Computation of alternative net capital requirement:	
10% of overcollateralized reverse repurchase agreements	44,108
Minimum net capital requirement of Bear, Stearns & Co. Inc.	<u>1,000</u>
Total minimum net capital requirement	<u>45,108</u>
Excess net capital	<u><u>\$ 1,411,332</u></u>

There are no material differences between the computation of net capital presented herein and that reported by Bear, Stearns & Co. Inc. in its unaudited Part II of Form X-17A-5 at November 30, 2002, as amended January 24, 2003.

#### NOTES:

1. A flow-through benefit related to the excess net capital of Bear, Stearns Securities Corp. and Institutional Direct Inc., subsidiaries of Bear, Stearns & Co. Inc., has been included for purposes of the computation of net capital for brokers and dealers pursuant to the Uniform Net Capital Rule 15c3-1 under the Securities Exchange Act of 1934.
2. At November 30, 2002, the difference between the unaudited unconsolidated statement of financial condition contained in Part II of Form X-17A-5 and the Consolidated Statement of Financial Condition contained herein primarily represents assets and liabilities (net of intercompany items) attributable to consolidated subsidiaries.

**BEAR, STEARNS & CO. INC.**  
(Parent Company Only)

**UNCONSOLIDATED SCHEDULE OF SEGREGATION REQUIREMENTS AND FUNDS IN  
SEGREGATION FOR CUSTOMERS TRADING ON U.S. COMMODITY EXCHANGES  
PURSUANT TO SECTION 4d(2) UNDER THE COMMODITY EXCHANGE ACT AND  
UNCONSOLIDATED SCHEDULE OF SECURED AMOUNTS AND FUNDS HELD IN  
SEPARATE ACCOUNTS FOR FOREIGN FUTURES AND FOREIGN OPTIONS CUSTOMERS  
PURSUANT TO REGULATION 30.7 UNDER THE COMMODITY EXCHANGE ACT  
NOVEMBER 30, 2002**

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As Bear, Stearns & Co. Inc. does not carry customer accounts for trading on U.S. Commodity Exchanges or Foreign Commodity Exchanges, Bear, Stearns & Co. Inc. neither computes nor segregates funds pursuant to section 4d(2) or Regulation 30.7 under the Commodity Exchange Act.

Deloitte & Touche LLP  
Two World Financial Center  
New York, New York 10281-1414

Tel: (212) 436-2000  
Fax: (212) 436-5000  
www.us.deloitte.com

**Deloitte  
& Touche**

January 15, 2003

Bear, Stearns & Co. Inc.  
383 Madison Avenue  
New York, New York 10179

In planning and performing our audit of the consolidated financial statements of Bear, Stearns & Co. Inc. (the "Company") for the year ended November 30, 2002 (on which we issued our report dated January 15, 2003), we considered its internal control, including control activities for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing an opinion on the consolidated financial statements and not to provide assurance on the Company's internal control.

Also, as required by Rule 17a-5(g)(1) under the Securities Exchange Act of 1934 and Regulation 1.16 under the Commodity Exchange Act, we have made a study of the practices and procedures (including tests of compliance with such practices and procedures) followed by the Company that we considered relevant to the objectives stated in Rule 17a-5(g) and Regulation 1.16: (1) in making the periodic computations of net capital under Rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of Rule 15c3-3; and (2) in making the quarterly securities examinations, counts, verifications, and comparisons, and the recordation of differences required by Rule 17a-13. We did not review the practices and procedures followed by the Company in complying with the requirements for prompt payment for securities under Section 8 of Regulation T of the Board of Governors of the Federal Reserve System, because the Company does not carry security accounts for customers or perform custodial functions relating to customer securities. We did not review the practices and procedures followed by the Company in making the daily computations of the segregation requirements of Section 4(d)(2) and Regulation 30.7 under the Commodity Exchange Act, as the Company does not carry any customers' regulated commodity futures, foreign futures or foreign options accounts.

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of internal control and of the practices and procedures, and to assess whether those practices and procedures can be expected to achieve the Securities and Exchange Commission's and the Commodity Futures Trading Commission's (the "Commissions") above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized acquisition, use, or disposition, and that transactions are executed in accordance with management's authorization and recorded properly to permit the

preparation of financial statements in conformity with accounting principles generally accepted in the United States of America. Rule 17a-5(g) and Regulation 1.16(d)(2) list additional objectives of the practices and procedures listed in the preceding paragraph.

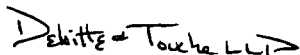
Because of inherent limitations in any internal control or the practices and procedures referred to above, misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal control or of such practices and procedures to future periods are subject to the risk that they may become inadequate because of changes in conditions or that the degree of compliance with the practices or procedures may deteriorate.

Our consideration of the Company's internal control would not necessarily disclose all matters in the Company's internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of one or more of the internal control components does not reduce to a relatively low level the risk that misstatements caused by error or fraud in amounts that would be material in relation to the consolidated financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving the Company's internal control and its operation, including control activities for safeguarding securities, that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the Commissions to be adequate for their purposes in accordance with the Securities Exchange Act of 1934, the Commodity Exchange Act and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at November 30, 2002, to meet the Commissions' objectives.

This report is intended solely for the information and use of the board of directors, management, the Securities and Exchange Commission, the New York Stock Exchange, Inc., the Commodity Futures Trading Commission, and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 or Regulation 1.16 under the Commodity Exchange Act in their regulation of registered brokers and dealers and futures commission merchants, and is not intended to be and should not be used by anyone other than these specified parties.

Yours truly,

Deloitte & Touche LLP